



BOARD OF DIRECTORS MEETING

The Wigwam Golf Resort & Spa
300 E. Wigwam Blvd.
Litchfield Park, AZ 85340
Thursday, September 23, 2010

Minutes (**Draft**)

I. Call to Order

Governor Jan Brewer, Chair called the meeting to order at 10:13a.m.by welcoming members and guests.

II. Roll Call

Board Members Present

Governor Jan Brewer, Chair
Jerry Colangelo, Co-Chair
Speaker Kirk Adams
Gary Abrams
Benito Almanza
Dr. Craig Barrett, *via phone*
Michael Bidwill
Drew Brown
Les Brun
Don Cardon
Steve Cowman
Jerry Fuentes
William Harris

Linda Hunt
Michael Ingram
Sherman Jennings
Michael Kennedy
Michael Manson
Dr. Vicki Panhuisse
Mary Peters
Doug Pruitt
Victor Smith
Pat Sullivan
Dr. Jeanne Swarthout
Judy Wood

Board Members Absent

President Robert Burns
Richard Adkerson
Dr. Michael Crow
Dr. John Haeger
Peter Herder
Anne Mariucci
Dr. Robert Shelton
Dr. Patrick Soon-Shiong
Mo Stein
Roy Vallee

Members of the Public Present

Upon Request. _

III. The Vision Begins: Welcome and Opening Remarks

Governor Brewer advised that due to the number of items on the agenda, staff and guests attending were asked to please sign in and there would be no introductions. Additionally, due to the tight schedule, comment slips had been provided at the back of the room for public comment.

Governor Brewer acknowledged and thanked the State Agency Directors that were in attendance and for their support of the ACA.

Governor Brewer indicated her enthusiasm to have the Speaker of the House, President of the Senate, 35 CEOs and University Presidents on this Board. She stated “this is the day the rubber hits the road” and this is why a group of this caliber has been assembled, to bring jobs— good quality jobs to Arizona. She stated we will get Arizona back on track and this is the vision to make it happen. Again their time and commitment to serve on this Board and to the citizens of Arizona was acknowledged and that the road ahead required a lot of work but she knows this group is up to the task.

IV. Executive Committee Appointments

Governor Brewer announced serving with her on the ACA Executive Committee were the following Board members; Co-Chairman, Jerry Colangelo, Don Cardon, Roy Vallee, Peter Herder, Michael Manson and Mary Peters. And thanked them again for their time and commitment.

V. The Vision: It’s About Leadership

Co-Chairman Jerry Colangelo, thanked the Governor for this opportunity. He spoke of the shared passion and love for the State and that is the reason we are all here—it is personal. Co-Chairman Colangelo then spoke of the importance of leadership and that we all must be on the same page. He spoke to the fact that we are moving in the right direction and there is one way to go and that is up. Co-Chairman Colangelo equated an analogy to what he had to do when he took over USA Basketball and that was to change the perception and culture on a global stage. This is what needs to be done in the State and with the right tools -- the job can be done. The business community can get this done with the right legislation. He reiterated the extraordinary opportunity this is and then asked for Speaker Adams to make a few comments.

VI. Hon. Speaker Kirk Adams & Board Member Introductions

The Hon. Speaker Adams congratulated the Governor for making this happen and that it demonstrated leadership. He also thanked Co-Chairman Colangelo for his willingness to serve and also the Board members for their time and commitment. Speaker Adams then proceeded to convey his deep caring about Arizona and that this is an incredible opportunity that he fully supports. He spoke of the importance of the ACA and of his commitment. He then spoke a few words about himself as a brief introduction and then the rest of the Board members provided brief comments.

VII. ACA Operations

The Governor thanked everyone and then announced the ACA President & CEO Selection Committee which includes: Eileen Klein, Don Cardon, Mo Stein, Jerry Fuentes and Michael Kennedy. Acknowledged in the audience was Bess Cadwell of Govig & Associates as the Executive Recruiter to assist with the search process.

Eileen Klein, Chief of Staff then addressed the Board on operational issues and progress which focused on:

- Arizona's Jobs Agenda
- Strategic Investment as Force Multipliers
- Policies of Force Multipliers
- Policies as Force Multipliers

Ms. Klein spoke to the need for a strong operational foundation highlighting (3) main areas:

- Organization and Management
- Budget
- Legislation

In closing, Ms. Klein referred to a quote from Governor Brewer in her 2009 State of the State: "We are a young state. Arizona's best days are still to come if we make the right decisions. They are what the future requires."

VIII. Arizona's Economy and Competitiveness

John Arnold, Director OSPB presented to the Board on Arizona's Economic Market with respect to the following:

- Total Arizona Employment
- 2010 Economic Sectors by Employment
- 2000-2010 New Jobs by Industry
- Projected New Jobs by Industry
- Projected New Jobs by Education Requirement
- National Unemployment by Education Level
- Arizona Manufacturing
- Arizona Employment Change by Occupation
- Expansions in Employment- Arizona vs. National (2008-2018)
- Multiplier Analysis
- Manufacturing

Dr. Dennis Hoffman, Director, L. William Seidman Research Institute, ASU presented to the Board on Arizona's Economy & Competitiveness focusing on:

- Competitiveness
- Entrepreneurship
- Arizona Business Climate
- Science & Tech Workforce
- Commercial Space Availability
- Infrastructure

IX. The Vision: It's About Execution

Don Cardon, President & CEO, ACA, addressed the Board on the objectives of the ACA. Mr. Cardon stated that by assembling the collective strengths of an actively involved Governor, Speaker of the House, President of the Senate and Academia leadership with a diverse representation of Arizona's top CEOs for one purpose ... "To significantly and deliberately advance Arizona's economic future into a pronounced global competitiveness position."

Mr. Cardon made clear this is not political or about any one particular industry but is about the future of the State and how we distinguish ourselves within a global marketplace that is dynamic in nature.

Mr. Cardon then defined the organizational structure to execute on this vision which included: the Governor, Academia, Legislative Leadership and Private Sector. With a Rural Business Advisory Council and (5) Industry Growth Sectors: Science & Technology, Aerospace & Defense, Small Business/Entrepreneurship, Renewable Energy and Business Retention.

X. Closing Remarks

Governor Brewer in closing stated this makes Commerce more credible.

With respect to the Growth Sectors noted by Mr. Cardon she identified the Sector Leaders as follows:

- Science & Technology, Dr. Craig Barrett
- Aerospace & Defense, Dr. Vicki Panhuise
- Small Business/Entrepreneurship, Pat Sullivan
- Renewable Energy, Michael Bidwill
- Business Retention, Co-Chairman, Jerry Colangelo

Governor Brewer stated the ACA Board welcomes remarks to be submitted in writing for consideration at a future Board meeting.

XI. Adjournment

Upon a MOTION made by Governor Brewer, seconded by Board Member, Dr. Craig Barrett and unanimously carried, the Board adjourned at 12:07p.m.